

OBJECTIVE

To List, Market and sell your home at its maximum value. To represent you in your search for the perfect home at the perfect price

EDUCATION

Sept 1984 - May 1986 **Civil Engineering Technology**
Seneca College, Scarborough Ontario

Part Time Sept 1992 - May 1995 **B.Sc. Geodetic Engineering** (Survey Science)
Full Time Sept 1995 - May 1997 University of Toronto, Mississauga Ontario

Nov 2003 - Jan 2004 **Improving Your Sales Ability**
Cyril Perkins

May 18, 2004 **Closing Techniques**
The Banff Academy for Business

WORK EXPERIENCE

June 1986 - June 1999 **Van Harten Surveying, Guelph Ontario**
Manager - Topographical Surveys Department

June 1999 - Mar 2002 **Reid's Heritage Homes, Cambridge & London**
Senior Project Coordinator - Department Manager
Was considered the problem solver of the company

Mar 2002 - Feb 2005 **Stonecroft Homes, New Hamburg Ontario**
Mar 2006 - Dec 2008 General Manager - Site Supervisor - Sales Associate

Feb 2005 - Mar 2006 **Freure Homes, Kitchener Ontario**
Sales Associate - *sold more homes than the other 4 sales people combined*

Aug 2009 - Aug 2011 **Hawksview Homes, Kitchener Ontario**
Sales Associate - *Sold more homes than builder had sold prior or since*

Oct 2012 - Sept 2013 **Riverfront Condominiums, Cambridge Ontario**
Sales Manager

Mar 2002 - Present **Home Sales - 20 years of home selling experience**

INTERESTS

Real Estate – Drafting – Scuba Diving – Squash – Swimming

REFERENCES

Paul Attwood, Orchid Design – 519-620-0414
Paul Ruby, Peak Realty – 519-747-0231

Further references available upon request